



Consultation and Negotiations Support for Licensing/Permitting

To each project, Long View brings its many years of experience in designing and supporting consultation and negotiations with resource agencies, Native American tribes, non-governmental organizations, and the public. This experience has been gained largely in the context of FERC licensing — a process that is inherently complex, typically involving a range of environmental and economic issues and a wide array of stakeholders with varying interests, legal authorities, and regulatory requirements.

Long View is extremely well versed at managing the intensive stakeholder consultation that is required to successfully complete hydroelectric licensing, transmission line permitting, and other processes involving natural resource issues. The effective and successful licensing processes in which we have played key strategic roles highlight our expertise in directing potentially confrontational aspects of the consultation and negotiations into a constructive dialogue among the various stakeholders.

Long View invests significant effort in the initial planning stages of a project to identify the key stakeholders and corresponding interests, concerns, and information needs — while also assisting the client to make sure that its interests have been effectively articulated. This

information allows us to develop a strategic licensing/permitting plan that has the greatest probability for successful outcome.

Where the final terms of a license/permit are planned to be settled through negotiations, Long View offers support in assisting the client with developing a strategy and approach to the negotiations. Long View has also assisted with facilitation of negotiations, participation on the negotiations team, and document preparation on behalf of the settlement negotiations.



Specific Services

- Strategic planning for consultation and negotiations processes
- Outreach to stakeholders
- Preparation of information packages and other consultation materials
- Formation and support of advisory-level stakeholder groups
- Formation and support of stakeholder workgroups in major technical, natural and cultural resource areas
- Identification of important resource questions through a facilitated structured decision-making process
- Facilitation of cooperative study plan development
- Planning and facilitation of workshops with stakeholders
- Development of consultation and negotiated settlement documentation